

Marelli Motherson Automotive lighting India Pvt. Ltd., Pune

Presented By:-

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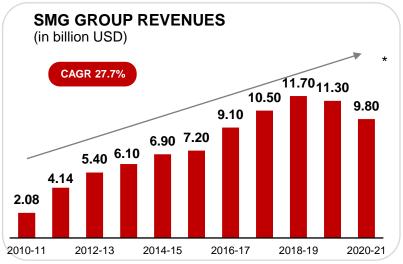


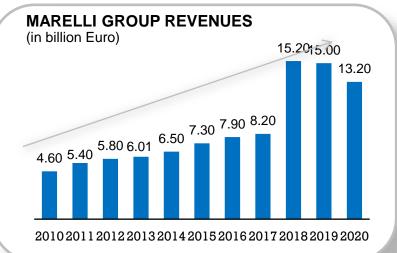
Marelli Motherson - Company Introduction

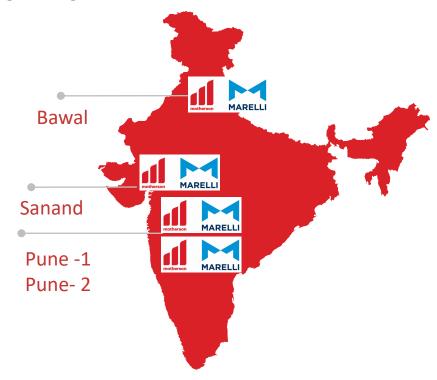




50 : 50 Joint Venture between Marelli (formerly known as Magneti Marelli) & Samvardhana Motherson (India) to cater the growing Indian Automotive Market.









Company Introduction – Products







































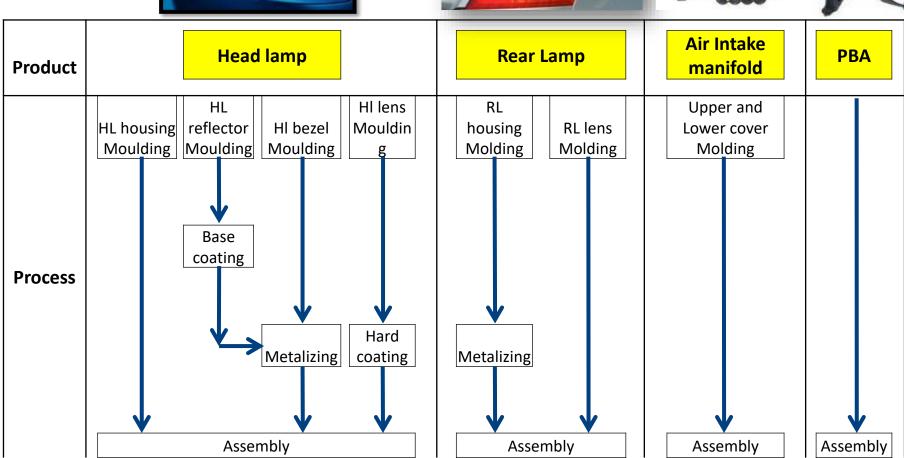
Company Introduction -Process Outline











Impact of Covid 19





- Impact on Production: Production reduced from 5% to 10% due to Nationwide lock down from 23rd March to 09th May. 2020
- SEC impact:- SEC improved by 2.95% with revised Planning and low production period taken to implement enecon projects on faster speed.

Overall 10% annual sales increased in MMLI Companies.

MMLI steps to avoid Covid 19 spread



Temp. scanning

Sanitizer Dispensers

Awareness Training Foot pedal for water coolers



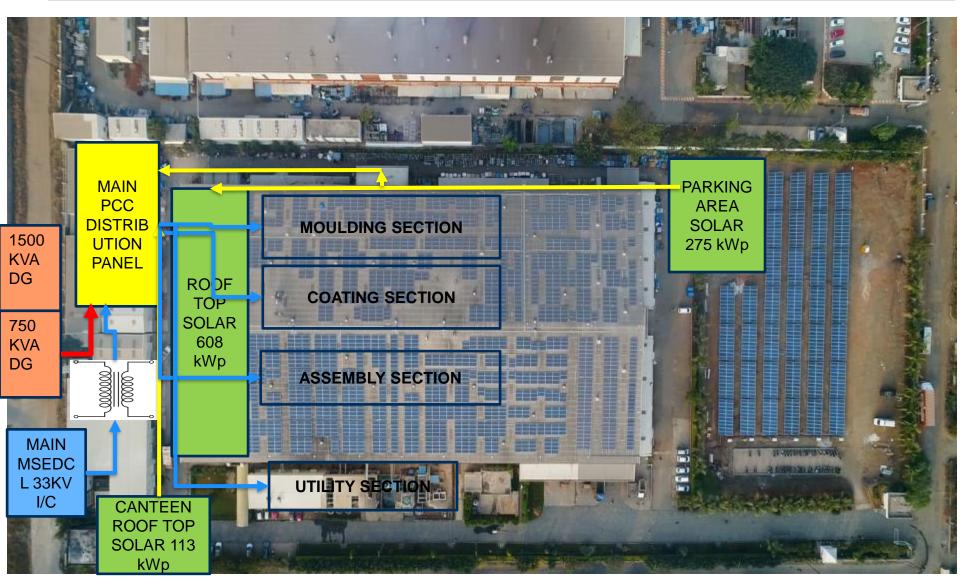
Employee Vaccination

Sanitization

Company Introduction-Energy Sources



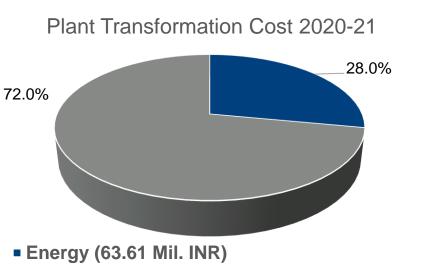


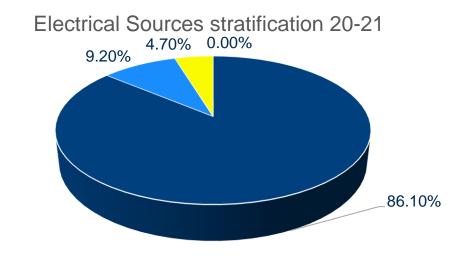


Energy Consumption Overview





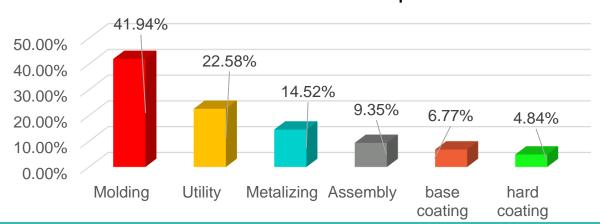




Labor+Mainte.+Scrap+Consumables+Packa ging (227.00)



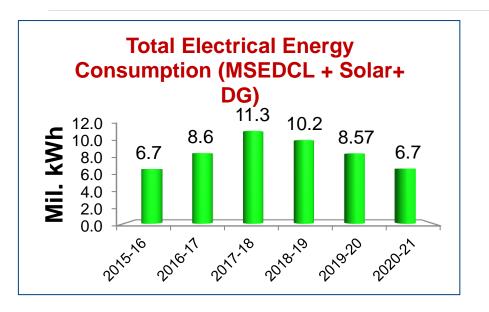
Section wise Consumption

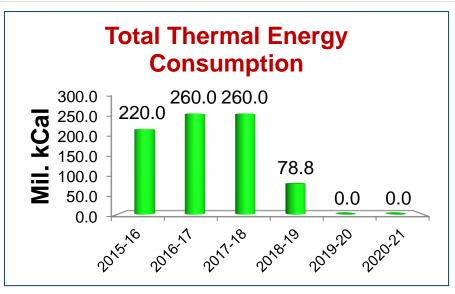


Energy Consumption Overview

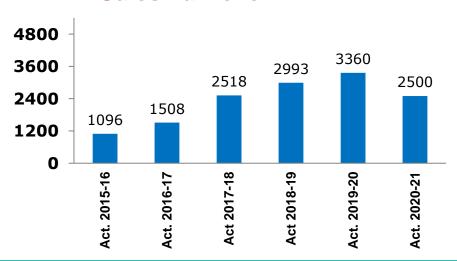








Sales Turnover in M. INR



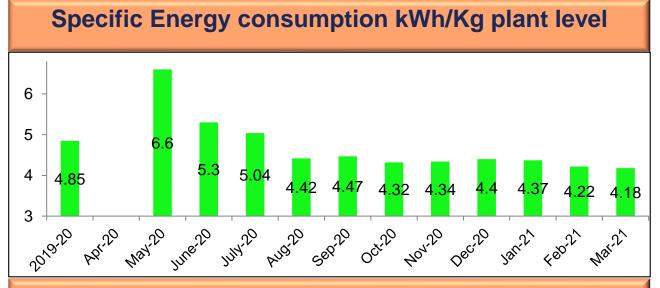
Volume in Million Nos.



Specific Energy Consumption – Last 6 years







37% Reduction from 2014-15 Last one year 2.95% SEC reduction

Specific Energy consumption Thermal, Kg Lpg /Lamp

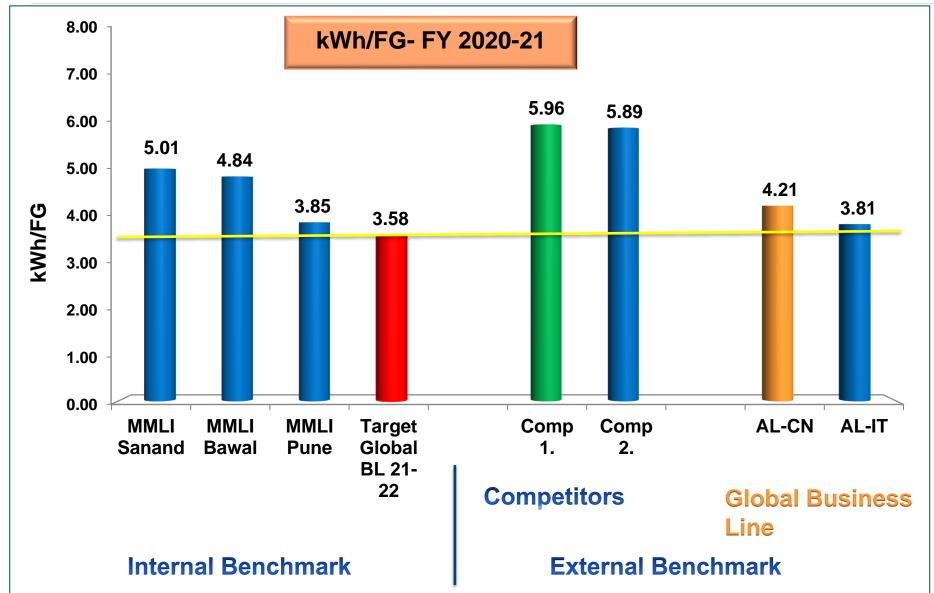


100% LPG and washing process eliminated with new technology machine

Competitors, National & Global Benchmark





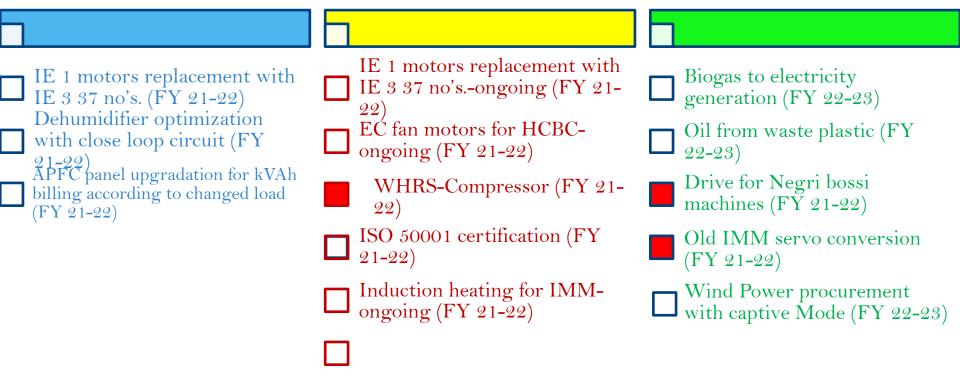


Major Encon Projects Planned in 2021-22





Short Term Plans Mid Term Plans Long Term Plans



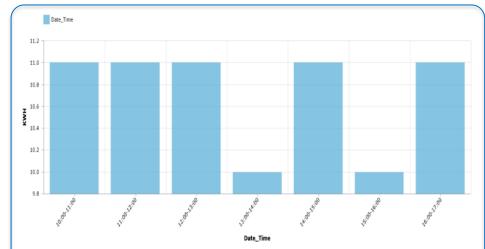
Marked projects from Global Business line-Bench mark

Internal Benchmarking –Improvement In

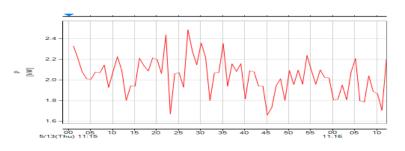








Before-Measurment with EMS, least count is min 3 minutes. So catpruing equipment wise loss but process wise loss with every second was not capturing with present system.





After- Now We Can be monitored energy consumption from 200 ms to 24 hrs with individual load on machine.

Applicability:-

Measurement carried for all process equipment with individual loss and identified Projects more than 120 Nos.

Benefits over EMS -

- 1) can measure type one ,two and three loss function wise loss
- 2) analysis of Harmonic in Voltage, Current and Frequency.
- 3) Electrical all parameter in graphics
- 4) Check balance and unbalance parameters.
- 5) can measure the Idle loss of machines and auxiliary Components.

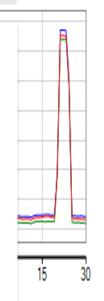
Internal Benchmarking with technological advantage





1	Molding Machine	e consumption	(kWh) range	Procuremen	t Year wise
1	Machine Capacity	2010	2014	2018	% Change
₹	1000T	44	26	18	59%
	500T BMC	35	20		43%
	450T Mono	32	19	13	59%
4/4	Dehumidifiers	3.88		1.89	51%
	MTC	0.89		0.57	36%

- Drive to DFE pumps to avoid Idle loss during cycle
- Servo conversion to Old induction motor machines
- Dehumidifiers modification for close loop circuit
- MTC with higher motor and pump efficiency
- · Idle equipment off during Non prod. Period
- Motors replacement which rewinded more than 4-5 times
- Vacuum pumps maintenance based on comparison with standard
- Drive for metalizing pumps to reduce speed during idle.
- IMM Heaters with reduced connected load



Long term Vision on EE





- Vision:-To create an energy-friendly plant, where each person takes responsibility for energy consumption and actively works to reduce it.
- Objectives:-Use new technologies and renewable sources to
- Reduce energy consumption,
- Reduce CO 2 emissions generated
- Targets:-
- Reduction in Energy Consumption by 7% for FY 2021-22
- Increase Renewable energy Share up to 50%
- Major Projects in Progress
- Water Heat recovery for compressors
- 2. AHU motors & water pumps optimization
- 3. Servo conversion of Existing IMM

Planned Project :-2022-23Wind Power procurement through Captive Mechanism





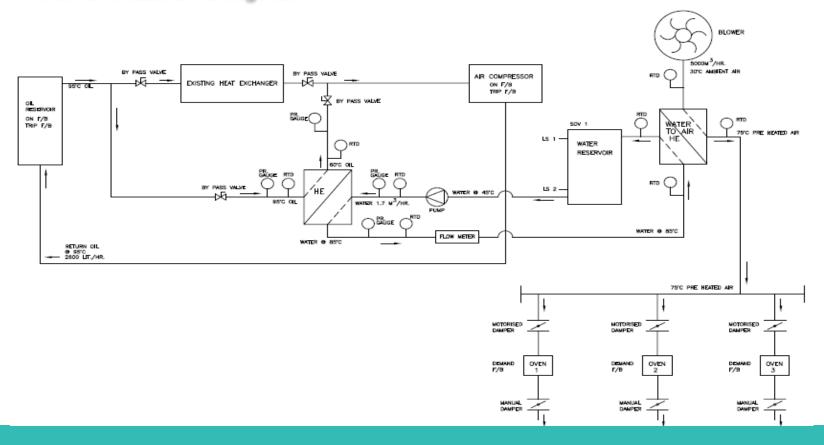
	GOVERNMEN MINISTRY (Sr.	Description	2022-23	imited ("Consumer") from a Solar Captive (shall be collectively known as the Parties (ment ("ESA") and Investment Agreement
	NOTIFIC (79(E) In exercise of powers conf act 36 of 2003), the Central Gover	1	Generation Expected (kWh/Month)	202500	a 2.90 MWp solar photovoltaic power project aged under the Electricity Act, 2003. The SCG ashtra and will be housed in a Special Purpos
namely:-	hort title and commencement	2	% renewable	100%	arties intend to jointly set up the SCGP an num of 26% of the capital contribution a se with the below mentioned conditions, a
	(1) These r 2005. (2) These F their pul	3	Investment (Lac INR)	150	03 and the draft Electricity Rules 2016 an wer plant to qualify as a Captive Generatin Captive Status").
2. D	Definitions				c percent) of the ownership is collectively hel hip Test")
(:	a) "Act" means the Electricity A	4	Benefit (Lac INR)	114	the multiple Consumers, the consumption shares held by the with a maximum variation of
	(b) the words and expressions use Act shall have the meaning ass Requirements of Captive Generatin (1) No power plant shall qualify: 9 read with clause (8) of section 2 of t	5	CO2 Off set (Ton)	2107	greements to ensure Captive Status – Finalizes the commercial terms of power l between Supplier and Consumer P Agreement – Finalizes Capital contribution
9		Target	Completion Date:-Jul.202	22	Arrangements, Distributions, Entry and Exit of ite agreement between Consumer, CleanMa
		Status:-Installation in Progress.			3 Lakh per MWp in the SPV for the 2.90 MW tal investment of INR 111.88 Lakh. As a resu partnership interest / equity in the SPV.
		Differe	erence :-4.60 INR/kWh		
	Injection Moldin	g	Surface Coating	Assembly	Utilities

Planned Project 2:-2021-22 Waste heat recovery Compressor





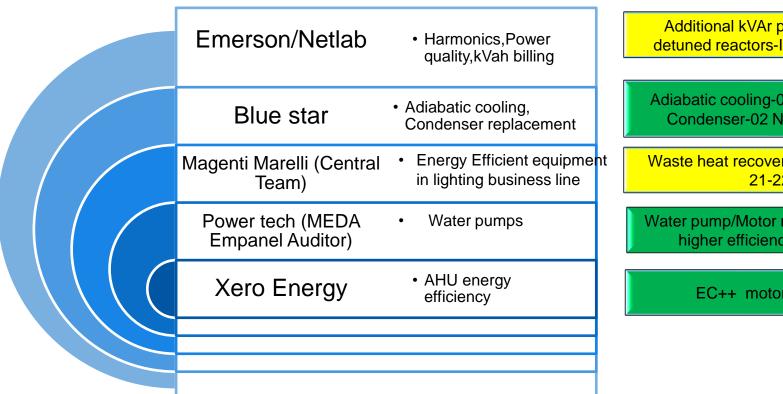
- Plan- Waste heat recovery from Compressor and hot air to use in annealing ovens
- Expected Savings -4 kWh/Hour
- Investment Proposed 26,00,000 INR
- ROI Proposed- 11 Months
- Target Completion Date :-Feb.-22
- Current status –Budgeted



Energy Audits & Scope of Energy Savings, Outcomes







Additional kVAr panel with 7% detuned reactors-In procurement Adiabatic cooling-02 Nos installed Condenser-02 Nos Replaced Waste heat recovery-Budgeted FY 21-22 Water pump/Motor replacement with higher efficiency (P phase) EC++ motor for AHU

Energy saving projects 2018-19





Sr.	Type of Project	No of Projects	kWh Saving Annual	Cost Saved Annual Mil. INR	Investment Made Mil. INR	ROI Months
	Advance technology reflector cleaning- Elimination of LPG & reduction of EE	01	295121	5.33	2.57	06
2	Installation of artic master on chillers	02	96574	1.24	1.37	13
3	IFC controller to air comp. ssor	01	48384	0.35	0.34	12
4	Thermojacket installatio. SEC over		2 1686	0.16	0.08	13
5	Advanced technology equipme ie deionizers ,LED, etc	0.1%	95876	0.78	1.51	23
	Elimination of Type 1 loss on equipment's (Idle Consumption)	17	156644	1.28	1.96	18

•	otai Frojects	KVVII Saveu	Annual Savings Mil INR	Mil INR
	38	714285	9.14	7.83

Energy saving projects 2019-20





Sr.		Type of Proje	ect	No of Projects	kWh Saving Annual	Cost Saved Annual Mil. INR	Investment Made Mil. INR	ROI Months
1	Diffusion	Diffusion Pump Energy Saving Kit			180000	1.53	0.1	1
	Heating idle off on annealing oven and hot plate welding machines			10	127810	1.08	0.32	4
ı ≺	VRF systems installation instead of Old Split and cassette AC			04	168898	1.44	5.1	3.5
1 4		ans and Cooling to trol with temp.	on in	21788	0.18	0.04	3	
5		c cooling and condi ents on chillers		92%	79266	0.70	1.0	17
	MTC Conveyors auto off & DH we and to				21090	0.25	0.12	6
		optimization –Indu	ctive heating on	<u> </u>	20898	<u>0 18</u>	n 12	8
	moldin	Total	kWh Saved		I Savings	Investm	ent Mil IN	R
	Eco plu street li	Projects		M	il INR			12
	replace	138	640920		6.16		7.0	12

Energy saving projects 2020-21



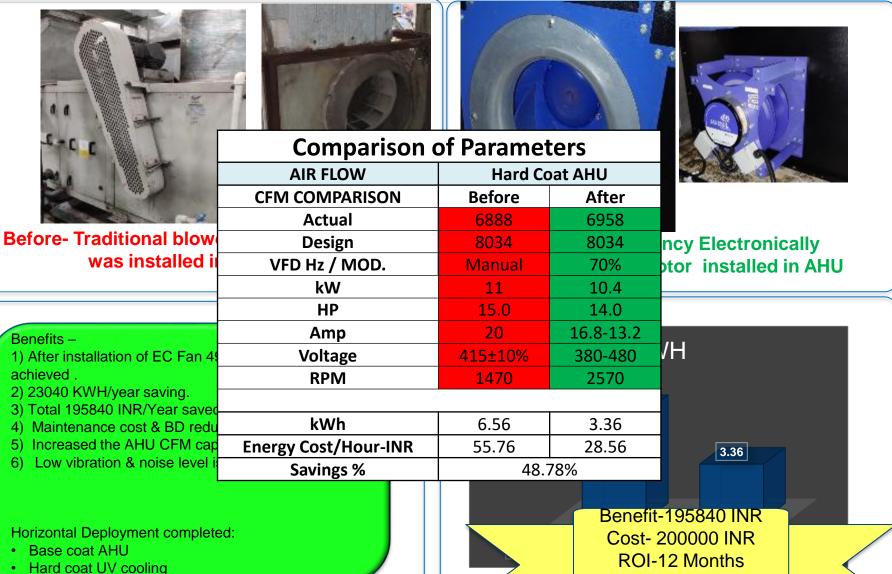


Sr. Type of Projects Projects Annual Annual Annual Made Mil. INR Mode Mi									
higher efficiency pump and Motor AHU and HCBC blower replacement with EC & EC+ fan motors Compressed air free deionizing bars Induction/Infrared heaters on IMM Induction/Infrared heaters on IMM Evaporative Cooling system to eliminate individual fans Cooling chamber for RL lens instead compressed air Idle of VMM Circulation pumps & IMM MTC Idle of VMM Circulation pumps & IMM MTC Total kWh Saved Annual Savings Investment Mil INR Investment Mil INR	Sr.		Type of Proj	ect			Annual Mil.	Made	ROI Months
2 & EC+ fan motors 3 Compressed air free deionizing bars 4 Induction/Infrared heaters on IMM 5 Evaporative Cooling system to eliminate individual fans 6 Cooling chamber for RL lens instead compressed air 7 Idle of VMM Circulation pumps & IMM MTC 8 Thyriste Projects 8 Thyriste Projects 1 O.41 8 Reduction in SEC 2.95% Over last year 0.15 0.15 0.16 1 1 1 1 1 1 1 1 1 1 1 1						93928	0.83	1.0	16
3 Compressed air free deionizing bars SEC 2.95% Over last year O.15 Evaporative Cooling system to eliminate individual fans Cooling chamber for RL lens instead compressed air O1 Idle of VMM Circulation pumps & IMM MTC Total Total Thyriste Projects SEC 2.95% Over last year O.15 O.16 1 1 1 1 1 1 1 1 1 1 1 1		·			04	37387	0.34	0.41	14
4 Induction/Infrared heaters on IMM 5 Evaporative Cooling system to eliminate individual fans 6 Cooling chamber for RL lens instead compressed air 7 Idle of VMM Circulation pumps & IMM MTC 8 Thyriste and oth 7 Induction/Infrared heaters on IMM 07 67200 0.6 1.2 2 0.15 0.16 1.2 2 1.2 2 1.2 2 1.2 2 1.3 0.5 4 1.4 0.05 1.5 0.16 1.7 0.16 1.8 0.16 1.9 0.17 1.9 0.18 1.0 0.18 1.0 0.19 1.0 0	3	Compres	sed air free deionizi			0. 24	0.6	30	
6 Cooling chamber for RL lens instead compressed air 7 Idle of VMM Circulation pumps & IMM MTC Total kWh Saved Annual Savings Investment Mil INR 8 Thyriste and oth	4	1 Induction/Infrared heaters on IMM			Over la	The state of the s	0.15	0.16	13
7 Idle of VMM Circulation pumps & IMM MTC 19 15500 0.14 0.05 Total kWh Saved Annual Savings Investment Mil INR Thyriste and oth				to eliminate	07	67200	0.6	1.2	24
Total kWh Saved Annual Savings Investment Mil INR Brojects Mil INR	I /				01	14700	0.13	0.5	46
Thyriste and oth Projects Mil INR	7	7 Idle of VMM Circulation pumps & IMM MTC							4
and oth		Thyriste		kWh Saved			Investm	ent Mil IN	R
	ď	and oth					5.86		

Major Project 1:-2020-21 To reduce Loss due to Non optimization







CO2 offset:-19.5 Ton

Major Project 2:-2020-21 Evaporative cooling system.









<u>Before</u>- Conventional small fans are used for individual work stations. Extra spare required for each fan. Also air was not cool



After- Evaporative cooling system installed in plant. Now all individual station fans are removed. Cool air circulated on line.

Horizontal Deployment - Plant-2

Benefits -

- 1) Cool and filtered air.
- 2) Space saving on assembly station



INR/year Cost- 1.2 Mil. INR CO2 offset-2.7 Ton

Major Project 3:-2020-21 Evaporative cooling system.





23



Before- KDI-1000 type, 7.5 HP two IE1 class induction motors are working for cooling tower water circulation.



C



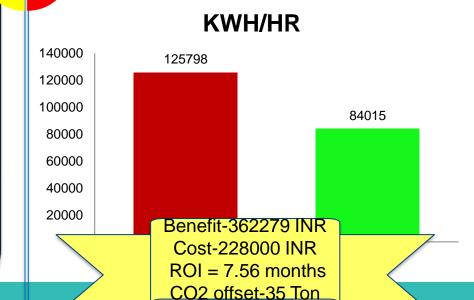
After- installed one 160M-2 type, 15HP IE3 Class motor with energy efficient pump against two IE1 motors

Horizontal Deployment –

- Chiller water circulation pump
- IE1 motors -37 Nos.-Planned

Benefits -

- 1) After installation of Pump 33.15% energy savings achieved .
- 2) Average 41737 KWH/year saving



Marelli Motherson Automotive lighting India Pvt. Ltd., Pune

Innovative Project-1: 2020-21

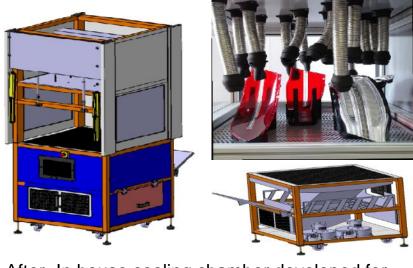
To Reduce Compressed Air Consumption for Lens Cooling







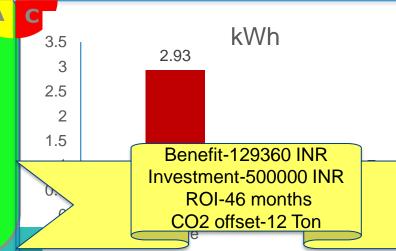




After- In house cooling chamber developed for cooling and static charges elimination for Rear lens.

Horizontal Deployment Planned –

- Engel 2
- Engel 4



Innovative Project -2: 2020-21 Diffusion Pump Optimization







Utilization of renewable energy source





UTILIZATION OF RENEWABLE SOURCES

	Installed capacity M Kcal /annu (Thermal)	lil capa m onsite	st. Plant city –Plant (Electrical) kWp	Generation kWh	% of electrical energy	Onsite Ins Capacity MMLI Group	
2015-16	260		0	0	0	0	
2016-17	260		608	365113	4.2	608	
2017-18	260		891	756738	6.7	1490	
2018-19	78.0		891	939584	9.2	1790	
2019-20	0		891	1088696	12.5	2090	
2020-21	0		1000	1032877	15.13	2800	
Target 2021-22	0		1000	1387000	17%	3000	
Total units kWh	6664899	8693047	11279868	10260381	8573770	6826955	
Renewable kWh	0	365113	756738	939584	1088696	1032977	
% of renewable	0	4.2	6.7	9.2	12.50	15.13	
Tonnes of CO2 Offset	0	310	643	799	925	878	

Waste Utilization & Management





Types of Waste	Waste generation FY 20-21	CO2 emission in Tonnes	Projects to reduce wastes
Plastic waste (in Tonnes)	90	540	 Online gate grinders for runner reusage on 6 Machines in FY 20-21 Part weight reduction by runner size reduction
Packaging plastic waste (in KG)	710	1.2	 Wrapping role size reduction, wrapping elimination Polybag recirculation started
General Waste (in Tonnes)	17	11.82	1)Instead of wooden pallets usage of reusable plastic pallets 2)Reduction in general waste, stationery etc.





Project 1-Waste utilization





BEFORE:

Scrapping plastic runners, gates & rejected parts



AFTER: Online gate grinder installed on 4 machines in FY 20-21





Benefit to Environment



Plastic waste reduced by

25920 kg/annum

CO2 emission is reduced by 156 Ton

Saving— 4.0 Mil INR /year Investment—2.0 Mil. INR ROI —6 Months

GHG Inventorisation

CO₂ emissions (GtCO₂/yr)

1990

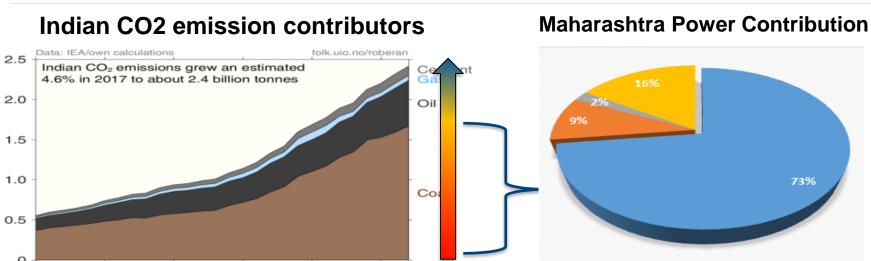
1995

2000



■ NUCLEAR ■ RES





THERMAL

HYDRO

Scope		Parameters	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20
Scope 1		CO2 emission in Tonnes	106.2	165.8	138.1	135.9	86
	MMM Operations direct	LPG Consumption in KG	12750	13050	5400	0	0 32984
	direct	Diesel Consumption in Litre	25450	47345	45506	51217	32984
Scope 2	Purchased	CO2 emission in Tonnes	7317.3	9613.4	8755.9	6277	5188
	Electricity	Energy Consumption in MW	8608.5	11309.8	10301	7384	86 0 32984

2010

2015

2005

GHG Inventorisation





Elect ricity		2018-19	CO2 offset	2019-20	CO2 offset	2020-21	CO2 offset
	Solar	939584 kWH	798.6 Tones	1088696 kWH	926 Tones	1032977	878 tones
	Electricity consumption Savings	714285 kWH	607.2 Tones	640920 kWH	545 Tones	529355	622 Tones
LPG							
	LPG gas saved	10850 Kg	32.3 Tones	13000 Kg	39 Tones	NA	NA
Plasti c RM							
	RM recycled	80 Tones	480 Tones	110 Tones	660 Tones	90 Tones	540 Tones
Plasti c packa ging	Plastic packaging reduced (49 Projects)	14.4 Tones	71 Tones	16 Tones	80 Tones	17 Ton	34 Tones
	Total CO2 Offset		1989.1 Tonnes	2250 Tones			2113 Tones
		22.36 % of to		35.09 % of total			36 % of total
CO2 emission				CO2 emission CO2 emis			2 emission

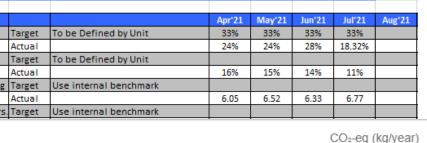
GHG Inventorisation



CO2-eq value (kg/year)



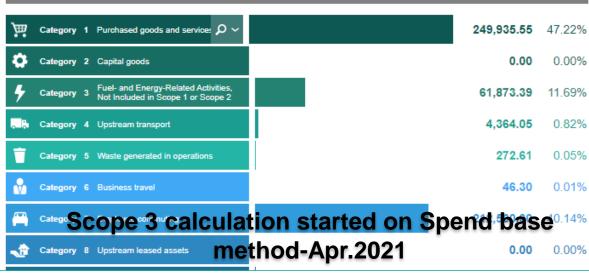
KPI			
KPI		Unit	
Carbon offset to Total emission	=Total carbon offset/Total	%	Target
Carbon onset to rotal emission	carbon emissions		Actual
% of Green Power used to Toal	=Total green kWh used/Total	%	Target
Power consumed	kWH used		Actual
Total Power consumed to process	= Total kWH used/Total raw	kWh/kg	Target
Raw Material	material processed		Actual
Total Power consumed to Total	= Total kWH used/Total machine	kWh/hrs.	Target
Machine hrs.	hrs.		
Total Power cost to sales	= Total Power cost/Total sales	%	
Rain Water Harvesting capacity	= no. of pits X capacity of eact pit	KIt.	Scope 1
Water neutrality (Cummulative)	= Amount of water harvested -	Kltr.	Scope 2
water fleutranty (cumindiative)	total fresh water used in the		scope 2
Reprocess Raw Material usage %	= Total reprocess material used	%	_
to total consumption	/ Total raw material used		Scope 3
Packaging plastic		Ton	
General waste		Ton	
Hazardous waste		Ton	-



Scope 3 Breakdown view



Group level Targets defined f



Green Supply chain Activities Implemented





Function wise Role in Green supply chain at plant level

Maintenance	Production	Purchase	Logistics	Design	SQA
Energy auditing at supplier end	Process parameter optimization for lesser energy consumption	Guidelines for emotionless material usage	Truck utilization in Environment friendly way	Support to use Env. Friendly design and manufacturing for tolling and fixtures	Implementation of ISO 14001
Horizontal deployment of kaizens from Plant	Eco friendly material usage for process set up/tool Maint.	Vendor resources provision	Environment friendly packaging material usage		Green supply policy making and implementation
Training to team		Green supply policy implementation support	Packaging material recirculation		Periodic auditing of Green supply chain
New technologies and ideas introduction					
Energy efficient equipment MP info. transfer					
Support to emission calculation and offset tracking					

- 68% suppliers certified ISO 14001, 22% from rest planned in FY 2021-22
- SEC monitoring and review during routine supplier audits
- 65% suppliers inline with target and Emission targets given









Energy Manager

Core Team Member



AVP-Operations



Plant Head



Utility Responsible

Team Member



Environment Manager



Molding Manager



Finance Manager



Engineer-Coating



Engg – Maint.

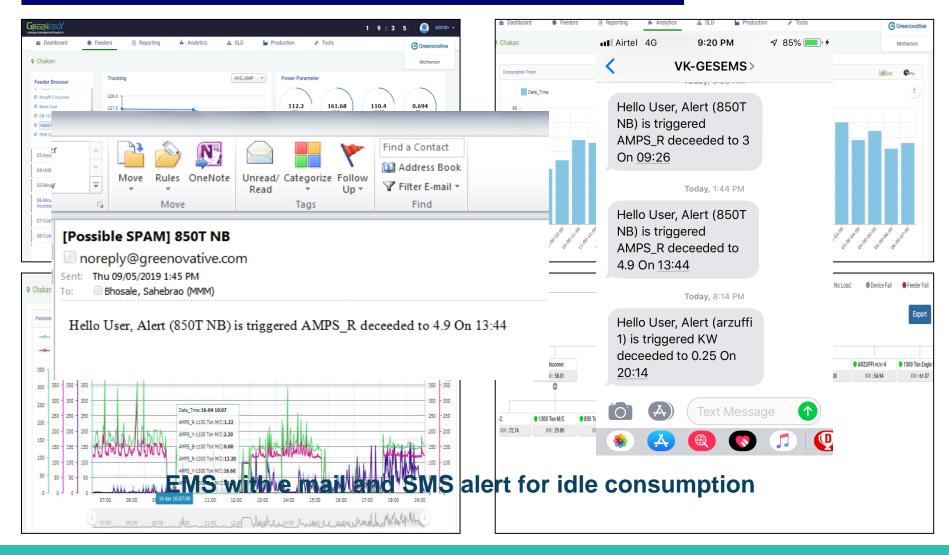


Engg – Assembly





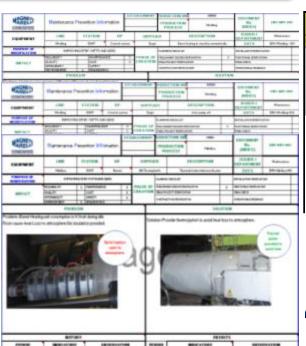
Installation of Electric energy Measurement instruments:



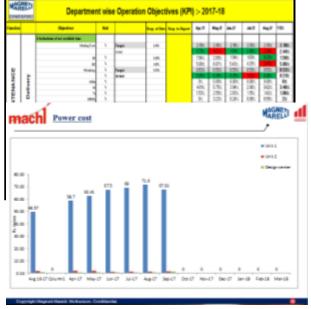




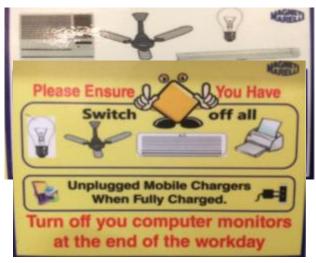
Energy saving practices standardization



Communication & Review

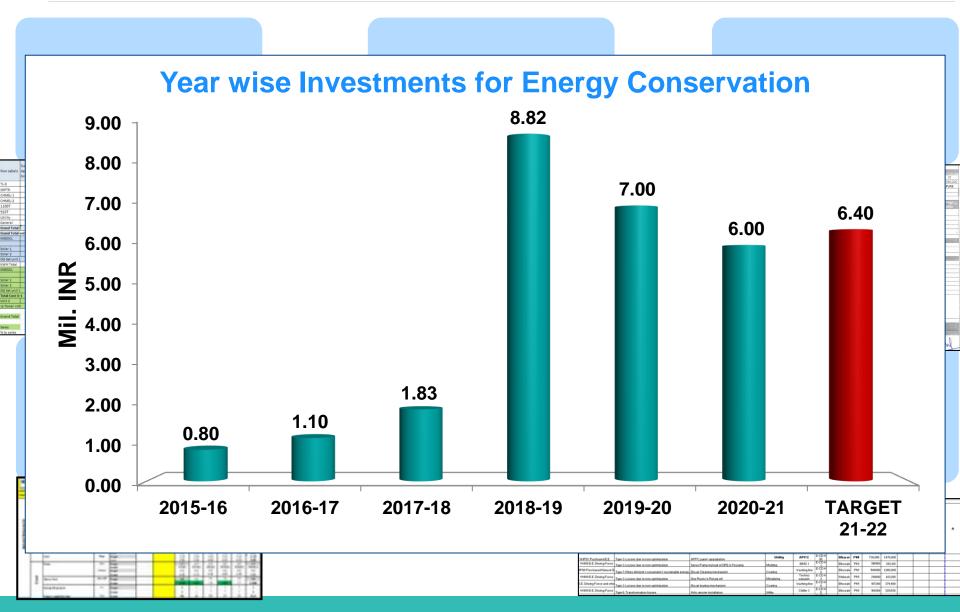


Visuals













Blue Collar Involvement in EC activities												
	' ,	'	KWh			(RS)		1	Project plan			
Sr.NO	Project Category	Departme nt	Project	Leader	Current Consn.	Annual Loss	CO2 offset/ho ur	Co2 offset kg/Annum	Р	D	С	А
1	Energy Loss	Maintenance	Demand Benefit due to shifting of machines and Solar (1600 KVA t	t Bharat		518400	0	0				
2	Energy Loss	Maintenance	P2 -Demand Charges reduction (575 350)	Bharat	660	2125440	0		20-Apr-21	5-May-21	12-May-21	14-May-21
3	Energy Loss	Maintenance	Hard coat Exhaust IE 3 Motors (6.5 to 5 KWH), Overall 115 KWH to 113.5 KWH (EC Fan)	Prashant P	5.23	95040	1.26	8467	26-Jun-21	11-Jul-21	18-Jul-21	20-Jul-21
4	Energy Loss	Maintenance	cooling tower circulation pump to be replace by high efficiency (16.94 to 12.81) overall Utility 269 to 55 KWH	Prashar	16.81	264960	4.6704	33626.88	12-Apr-21	27-Apr-21	4-May-21	6-May-21
5	Energy Loss	Maintenance	BMC 2 Vacuum pump optimization replacing			10687	1.218	8769.6	18-Apr-21	3-May-21	10-May-21	12-May-21
6	Energy Loss	Maintenance	Finaliace and quality Actives on (0.5,	Ideas	<1	183756	0.4095	1474.2	8-Apr-21	23-Apr-21	30-Apr-21	2-May-21
7	Energy Loss	Maintenance	TOD benefit BC 6 to 10 PM off	roject	S	20800	0		1-Jul-21	11-Jul-21	18-Jul-21	20-Jul-21
8	Energy Loss	Maintenance	Chiller Circulation Pump IE3 Motor with Pump -1 Nos	Prash.	15.2	250272	3.318	23889.6	25-Aug-21	1-Sep-21	8-Sep-21	10-Sep-21
9	Energy Loss	Maintenance	Arz- 2 Circulation pump replace with IE 3 -1 Nos	Prashant P	4.15	79200	1.05	7560	25-Aug-21	1-Sep-21	8-Sep-21	10-Sep-21
10	Energy Loss	Maintenance	Antistatic Blower at 430 T	Sachin B	1.25	99360	0.84	5644.8	15-Jun-21	30-Jun-21	7-Jul-21	9-Jul-21
11	Energy Loss	Maintenance	Antistatic Blower at 550 T-2	Nitin C	1.25	99360	0.84	5644.8	23-May-21	7-Jun-21	14-Jun-21	16-Jun-21
12	Energy Loss	Maintenance	Antistatic Blower at 900 T-1	Mangesh	1.25	99360	0.84	5644.8	23-May-21	7-Jun-21	14-Jun-21	16-Jun-21
•		19	20					23				

2018-19

2019-20

2020-21

Conservations

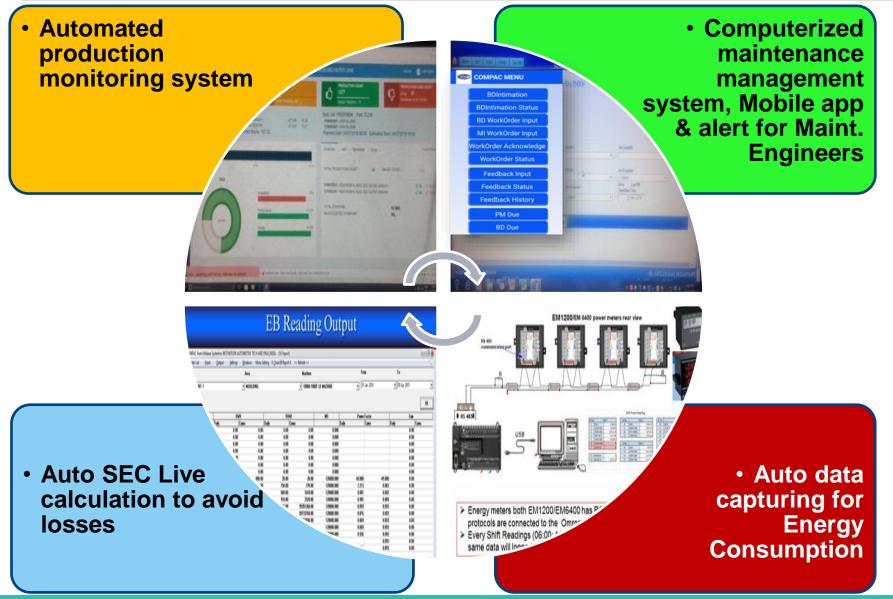
2016-17

2017-18

Other innovative technologies implemented







Implementation of ISO 50001:2011









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Sales	TIIKNOVAK V	ncon	Investment %	
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Year	Sales Turnover M.Inr	Encon Investment M. Inr	% of Encon investment
2016-17	1508	0.9	0.06%
2017-18	2518	1.84	0.07%
2018-19	2993	7.83	0.26%
2019-20	3360	7.0	0.21%
2020-21	2500	6.0	0.25% Sept.zuz i

Dear Sahebrao. Mr.Gauray , Mob 881388963. You can also take this opport Take some pics with team. Plant Address: Magneti Marell Powertrain Mrs. Dipali Birajdar DNV GL 1dr +91 9158337133 Plot No-1, subplot 25 8.32, M Sec-3A, IMT Manasar, Guru dipali, birajdar@marelli, motherson.com Address: Legal entity (hereinafter called DNV GL): DNV GL Business Assurance India 609, City Tower, Dhole Patil Road, Private Limited Pune, Maharashtra 411001 Contact persons Mr. Navnath Pendurkan +91 022 61769000 Swaped Rostogi WCM todas Control Years navnath.pendurkar@dnvgl.com This Business Assurance Certification Agreement (the Agreement) constitutes the entire agreement between the parties which shall supersede and invalidate all prior representations relating to the subject matter hereof. No amendment and/or variation to the agreement shall be valid unless duly signed by both parties. No Work will be performed until one original or digital copy of this agreement, duly signed and dated by the customer, has been returned to DNV GL.

 Prov. replied to this missage on 20,000.7

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Apr.2022

No certificate will be issued until the original document has been physically returned to DNV GL.

Learning from CII Energy awards





- Power analyser and micro level measurement of consumption for type 7 losses
- Demand side controller for compressors-Learning at stall
- Energy efficient BLDC fans-Learning at exhibition

Awards & Achievements – Energy Conservation







E	Year	Award	Competition	Category		
	2019	First Prize	State Level-MEDA (Govt. of Maharashtra)	Auto & Engg.		
	2020	Second Prize	State Level-MEDA (Govt. of Maharashtra)	Auto & Engg.		
	2018	Second Prize	State Level-MEDA (Govt. of Maharashtra)	General		
	2020	Excellent Energy efficient Unit	CII National Awards	Auto,Engg & Rlwy		
	2019	Energy Efficient Unit	CII National Awards	Auto,Engg & Rlwy		





